

# **APPRAISAL OF REAL PROPERTY**

# LOCATED AT:

38 N Almaden Blvd Unit 1400 San Jose, CA 95110 Contact title for the preliminary title report (not attached)

### FOR:

John Doe

### AS OF:

06/07/2023

### BY:

Stephen L. Varga, SRA California Certified Real Estate Appraiser AR016338

	Client File #:	John Doe		Appraisal File	e #:	J	ohn Doe		
. <b>H</b> hu		Appraisa	al I	Report	t∙R	les	iden	ntial	
	Appraisal Compan	y: Abba Appraisal, L	LC						
AI Reports <sup>™</sup>		9 Thornwood Dr, San Jo	ose, C	CA 95123-502 <sup>2</sup>					
Form 100.05*		63-8924 Fax:			Website	e: ww	w.abbaho	ome.com	
Appraiser: Stephen L. Varga			-	Appraiser:					
Al Membership (if any): 🗙 SRA				lembership (if an		SRA		SRPA [	AI-GRS AI-RRS
	or Designation	Practicing Affiliate	-	tatus (if any):	_	date for	Designation		Practicing Affiliate
		oraiser AR016338		er Professional A	ffiliation:				
E-mail: stephen@abbahom	e.com		E-m	-					
Client: John Doe	// 4000 Q I	04.05140	Con	laci.					
Address: 38 N Almaden Blvd Phone:	# 1206, San Jos Fax:	ie, CA 95112	E-m	ail·					
SUBJECT PROPERTY IDENTIFIC	-		C-111	dii.					
Address: 38 N Almaden Blv									
City: San Jose		County: Santa Cla	ara		S	tate:	CA	ZIP: 9	5110
Legal Description: Contact tit	tle for the prelimi	nary title report (not atta	ched	l)					
Tax Parcel #: 259 59 171				RE Taxes:	6,737			Tax Yea	ır: 2022
Use of the Real Estate As of the Dat	te of Value:	Condominium							
Use of the Real Estate Reflected in	the Appraisal:	Condominium							
Opinion of highest and best use (if	. ,	Condominium							
SUBJECT PROPERTY HISTORY	·								
Owner of Record: John Doe									
Description and analysis of sales w	vithin 3 years (minin	num) prior to effective date	of vali	ue:					
	The subject pro	operty has not transfe	rred	ownership in	the pas	st 36 r	nonths.		
Description and analysis of agreem	ents of sale (contra	cts), listings, and options:						•	
	N	o current existing cor	tract	, listings or o	ptions.				
RECONCILIATIONS AND CONCI	LUSIONS								
Indication of Value by Sales Compa			\$	683,000					
Indication of Value by Cost Approac	ch		\$	NA					
Indication of Value by Income Appr	oach		\$	NA					
Final Reconciliation of the Methods	and Approaches to	Value:	•						
See attache	ed explanatory c	comments regarding a	ppro	aches to valu	ie, and r	recon	ciliation		
Opinion of Value as of:	06/07/20	)23	\$	683,000					
Exposure Time: Assuming pr	oper pricing estir	mated market exposure	time	falls in the 0 -	90 day (	categ	ory.		
The above opinion is subje	ct to: 🗌 Hypot	hetical Conditions and,	or	Extraordinar	y Assum	ptions	cited or	n the follov	wing page.

Abba Appraisal

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Client:	John Doe		Client File #:	John Doe
Subject Property:	38 N Almaden Blvd Unit 1400, San Jose, CA 9511	0	Appraisal File #:	John Doe
		-		-
ASSIGNMENT PARAN	<b>NETERS</b>			
Intended User(s):	John Doe			
Intended Use:	Estimate fair market value for trust development as o	f 06/01/2023		
This report is not intend	led by the appraiser for any other use or by any other user.			
Type of Value: Es	timate fair market value Ef	fective Date of Value:	06/07/2023	
Interest Appraised:	🗙 Fee Simple 🗌 Leasehold 🗌 Other			
	<ul> <li>A hypothetical condition is that which is contrary t hetical condition may affect the assignment results.)</li> </ul>	o what exists, but	s asserted by the appra	iser for the purpose
	None	)		
	tions: (An extraordinary assumption is directly relate to be false this assumption could alter the appraiser's s.)			
	None			
This is an Appraisal Rep	ort in accordance with Standard Rule 2-2(a) of the Uniform S	tandard of Profession	al Appraisal Practice (USP	AP).
SCOPE OF WORK				,
property is identified,	of work is the type and extent of research and analy the extent to which tangible property is inspected, the redible opinions or conclusions. The specific scope of	type and extent of	data research, and the	type and extent of analysis
Scope of Subject Prope	rty Inspection/Data Sources Utilized	Approaches to Valu	e Developed	
Appraiser		Cost Approach:		
Property Inspection:	🗙 Yes 🗌 No		edible results and is develope or credible results; not develop	
	06/07/2023		or credible results but is develo	-
and Data Sources Cons	erty Inspection, Source of Area Calculations ulted: hands on inspection was completed by			
	surements are based on the ANSI standard. Data			
	gs, Inc, and Realist Inc.	Sales Comparison Ap	<b>proach:</b> edible results and is develope	d in this analysis
			or credible results; not develop	
Co-Appraiser			or credible results but is devel	-
Property Inspection:	🗌 Yes 🛛 No			
Date of Inspection:		Income Approach:		
Describe Scope of Prop and Data Sources Cons	erty Inspection, Source of Area Calculations		edible results and is develope	d in this analysis
and Data Sources Cons	ulleu.	-	or credible results; not develop	-
		Is not necessary fo	or credible results but is devel	oped in this analysis
Additional Scope of Wor	k Comments:			
	See attached explanatory comments	s for Scope of Wo	rk description	
Significant Real Property	/ Appraisal Assistance: 🔀 None 🗌 Disclose Nam	ie(s) and contribution		
olgninoant ricar roporty				
*NOTICE: The Appreciael in	etitute publiches this form for use by approisare where the	nnraiser deeme use e	f the form appropriate Dec	ending on the accidement the
appraiser may need to pr	stitute publishes this form for use by appraisers where the a ovide additional data, analysis and work product not called fo	r in this form. The A	ppraisal Institute makes no	representations, warranties or
guarantees as to, and ass	sumes no responsibility for, the data, analysis or work produc provided by the individual appraiser(s) or others in the specifi	t, or third party certifi	cations, verifications, data s	specifications, scores, indexes,
	itute 2017, All Rights Reserved	S SUMULIUS OF LITE AL	ioponow. Al nepuliow Al-I	June 2017

Form AI1005B - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

Client:	John Doe					С	lient File #:		John Doe
Subject Property:	38 N Almade	en Blvd Unit	1400, San Jo	ose, CA 95	110	Α	ppraisal File #		John Doe
	(0)0								
MARKET AREA ANALY									
Location	Built Up	0/	Growth		Supply & Deman	d	Value Trend	a.	Typical Marketing Time
🗙 Urban 🗌 Suburban	Under 25	%	Rapid Rapid		Shortage In Balance		Increasin	g	X Under 3 Months
Rural	<b>X</b> Over 75%	<u>,</u>			Over Supply		Decreasi	na	Over 6 Months
				Nainhhanha					
Neighborhood S Price	ingle Family Pro	Age		Neighborho	ba Lana Ose		Neighborhoo	u Name:	Axis
	_OW	0	1 Family	65%	Commercial	10%	PUD C	ondo 🗙	H0A: \$ 568/ Mth
<u> </u>	ligh	150	Condo		Vacant	<u>     10 %</u>	-		ated parking, workout,
	ominant	75	Multifamily		Park/School _	5%	and comm		
			Cood cooo						
Market area description a Valley' market area, th									urrounding 'Silicon
			-	-			-		s where there has been
much development wh									
with revitalization of th									
									ck south of the subject
on Santa Clara. Thes									
	5		·						
Q1 2023 -The prevailin	g market can	best be desc	ribed as stabl	e and or sta	ble to upward tr	ending w	hich is not at	ypical fo	r June time period on an annu
basis ( see addenda fo	r expanded co	ommentary).							
If and when properly pr	iced homes a	re selling in t	he 0-90 day 'o	category', m	ost less than 30	days on	the market.		
SITE ANALYSIS	- ·				A				
	Condo					Condo			
View: City Environr						Condo			
Drainage: Adequa		haad			Utility: Typi				
Site Similarity/Conformit	ty to Neighbor				Zoning/Deed R			•	
Size:		View:			Zoning: Conc	Iominium	l		nts, Condition & Restrictions
Smaller than Typical		X Favorable	<b>)</b>			¬		X Yes	
X Typical		Typical				] No zonii	•	_	ents Reviewed
Larger than Typical		Less thar	1 Favorable		Legal, non-c	ontorming	)	∐ Yes	-
					Illegal	- monto		Ground	Rent \$ /
Utilities	ublia 🗌 Oth	~~			Off Site Improve	ements X Publ	ia 🗌 Drivat	~ •	1 11
Electric X Pu					Street			7.0	phalt
Gas 🛛 🗶 Pu					Alley	X Publ		<u> </u>	rage access
Water 🛛 🗙 Pu					Sidewalk	X Publ			,
Sewer 🛛 🗙 Pu	ublic 🗌 Othe	er			Street Lights	🗙 Publ	ic 🗌 Privat	e <u>Ele</u>	)C
Site description and chara	acteristics:	Interio	r residential o	condominiu	m, set backs a	nd easer	ments as req	uired.	Location on interior
street with-in a tract o	f comparable	/ conforming	g property's.	Lot size is	more / less typ	pical of th	ne area. No	apparer	nt adverse easements,
encroachments or ass	sessments ob	served.							
NOTE : There is some			-			0			
To some degree all th comoparables are insi									
report.	ide the projec		ni projeci alli				n as noteu ii		noparison gild of this
HIGHEST AND BEST U	SE ANALYSIS								
	Proposed Use	Othe	er						
Summary of highest and	-	sis:							
	<b>,</b>								
Subjects co	ondominium is	s the typical	use of land ir	n the area,	and represents	the high	iest & best u	se or yie	eld for the land.
The curren	t use is Lega	lly permissib	le, Physically	/ Possible,	Financially Fea	asible, ar	d Maximally	Produc	tive for the site.
									pending on the assignment, the representations, warranties or
									specifications, scores, indexes,
or valuation tools, used or	provided by the	individual appr	aiser(s) or othe						00.05 Appraisal Report -
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Client:	John Doe	Client File #:	John Doe
Subject Property:	38 N Almaden Blvd Unit 1400, San Jose, CA 95110	Appraisal File #:	John Doe

IMPROVEMENTS A	ANALYSIS												
General	Des	sign: Con	ido	No. of L	Jnits: 1	No. c	f Stories:	1	Actual Age:	15	Effective	Age: 10	
🗙 Existing 🗌 Und	der Constru		Proposed	🗙 Atta	ched	 D	etached		🗌 Manufa	ctured	Mod	ular	
Other: NA				1									
Exterior Elements	Roo	fing: T	&G/Foam		S	iding: S	tucco			Windows:	Therma	1	
🗌 Patio NA		Deck			X Porch			P	ool HOA			Perimeter	
Other: NA										I			
Interior Elements	Flo	oring: H	lardwood / 1	Гile	W	/alls: D	rywall			Fireplace	# NA		
Kitchen: 🗌 Refrige	erator 🗙	Range D	🗙 Oven 🗙	Fan/Hood	🗙 Mi	crowave	X Dishwa	sher	Countertop	Granite	Slab		
Other: NA									-	_			
Foundation	X	Crawl Spac	e garage	area	×	Slab S	ome portio	ns		Basemer	lt Gara	ge area	
Other: NA			33-									3	
Attic	X	None	Scuttle		Г	] Drop Sta	ir	Г	Stairway		Finis	shed	
Mechanicals		AC: FAU			Fi	uel: Gas			- ,	Air Condition	ing: Ye	s	
Car Storage		Driveway	Gated Ent	ran 🗙	-	1 Car P	-	Carp	ort NA		] Finished		
Other Elements			orage area						10/1				
Above Grade Gross	Living Are												
Above didde dioss	Living		Kitchen	Den	Family	Rec.	Bedrms	# Bat	ths Utility	Othe	ar	Area Sg. Ft.	
Level 1	1	1	1	Den	runny	1100.	1	1		U	/1	Alta oq. 1 t.	735
Level 2	•							· ·					100
Finished area above	grade cont	ains:	Bedroom(s)	: 1		Bat	h(s): 1			GLA: 79	0		
Summarize Above Gi hardwood floors, a granite slab count and elevators. Ur	and inset ers, and	LED lighti stainless a	ing was inst appliances.	alled. Fo	orced air ed fire s	<sup>-</sup> heating prinklers.	and air cor Gated pa	ndition Irking a	ing. Mode and interior	n kitchen wit	h bambo	-	
Below Grade Area o	r Other Are	a										1	
	Living	Dining	Kitchen	Den	Family	Rec.	Bedrms	# Bat	ths Utility	% Finis	hed	Area Sq. Ft.	
Below Grade													
Other Area													
Summarize below gr	ade and/or	other area	improvement	S:	NA	1		1				I	
Discuss physical dep functional obsoles the path of descer no estimate of dep Discuss style, quali quality for the loca	scence. T nding airc preciation ty, conditi	There is re traft appro was com on, size, a	esidual traffi paching San pleted. nd appeal of	c noise fr Jose inte	rom dow ernation	ntown S. al. The c	I, along wi cost approa	th air t ach wa market	raffic noise as not comp area:	oleted for this	ng is ess assignm	entially near	
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Client:	John Doe	Client File #:	John Doe
Subject Property:	38 N Almaden Blvd Unit 1400, San Jose, CA 95110	Appraisal File #:	John Doe

	MPARISON APP	SUB	IFCT		COMPARIS	ON 1		ſ	OMPARIS	ON 2			COMPARIS	)N 3	
Address	38 N Almader			38 NI Alm	aden Blv	-		38 N Alma			nit 102	38 N Alm			212
Auditas	San Jose, CA		1400		e, CA 951		1111 1313	San Jose,		-	III 402	San Jose		-	215
Proximity to				0.02 mile		10		Less than				0.02 mile		10	
Data Source	-	-		BE4101				ML819178		103		ML81920			
Verification	/			Doc # 25				Doc # 254				Doc # 25			
Original List	Drico	\$	NA	D00 # 20	434701	\$	749,888	D00 # 234	50990	\$	555,000		400374	\$ 77	78,888
Final List Pri		Ψ ¢	NA			φ \$	749,888			\$ \$	555,000				65,00
Sale Price	CE	φ ¢	NA			φ \$	749,888			φ ¢	545,000 545,000				0,000
	of Original List	φ	%			φ	100.0 %			φ	98.2 %				95.0 %
	of Final List		%			-	100.0 %			-	98.2 %				96.7 %
Closing Date		NA	/0	03/28/20	22		100.0 %	03/20/202	2		90.2 //	04/25/20	22	:	90.7
Days On Ma		NA		3	23			11	.5			39	23		
Price/Gross		\$		5 \$	769.23			\$	832.06			\$ \$	758.97		
1106/01033	Living Alea	DESCRI					) Adjustment	DESCRI			Adjustment	Φ DESCR		+(-) Adjı	ustmen
Financing Ty	/ne	NA		Convent	-	- (-		Conventio	-	- (-)	Aujustinent	Conventi	-		
Concessions		NA		None Kr				None Kno				None Kn			
Contract Dat	-	4/7/23 Eff	Date	02/26/20				02/13/202				04/11/20			
Location		Dwntn SJ			-			Dwntn SJ				Dwntn S			
Site Size		NA Condo		Condo -				Condo - N	-			Condo -			
Site Views/A	nneal	City Envir		SI. Inferi			+15 000	SI. Inferio			+15 000	SI. Inferio		+1	15,000
Design and /		Good	Unment	Similar	51	-	13,000	Similar		<u> </u>	13,000	Similar	Л		13,000
Quality of Co		Good		Similar		-		Similar				Similar			
Age		15		15				15				15			
Condition		Adequate	Avat	Adequat				Adequate	Avat			Adequate			
Above Grade	Bedrooms	Bedrooms	- <del>//y/</del>	Bedrooms	-			Bedrooms	<u>-rvg-</u> 1			Bedrooms	-Avg-		
Above Grade		Baths	1	Baths	1			Baths	1			Baths	1		
Gross Living		790	Sq.Ft.		75 Sq.Ft.		-78,625		5 Sq.Ft.		+57,375		75 Sq.Ft.	-7	78,62
Below Grade		NA	04.11.	NA	70 04.11.		-70,025	NA	0 0q.i t.		107,070	NA	70 04.11.	-1	0,02
Below Grade		NA		NA				NA				NA			
Other Area		NA		NA				NA				NA			
Functional U	tility	Adequate		Adequat	<u></u>			Adequate				Adequate	2		
Heating/Coo		FAU / AC		FAU / A				FAU / AC				FAU / AC			
Car Storage	9	1 Car Par	kina	1 Car Pa				1 Car Par	kina			1 Car Pa			
HOA Dues		568	iting	588	inting		+2,000		iting		-1,800		ining	4	+2,000
Level		12th		13th			.2,000	4th			+48,000				2,000
20001		1201		1001							140,000	1201			
Net Adjustm	ent (total)				<b>X</b> -	\$	-61,625	<b>X</b> +	<u> </u>	\$	118,575	+	X-	\$-6	61,62
Not Aujustin				Net Adj.	8.2 %	l.	-01,020	Net Adj.	21.8%		110,070	Net Adj.	8.3 %	φ	71,02
Adjusted Sal	le Price			Gross Adj			688 375	Gross Adj.	21.0 %		663 575	Gross Adj.		\$ 67	78,37
	er No Sales Pa	I Ist 36 mon	the		previous			No sales i				No sales			,
History	No Sales Pa				previous			No sales i				No sales	•		
i liotor y				on approa	-	12	11011115	INU SAIES	JEVIOUS	121	1011015	INU Sales	PIEVIOUS		1015

See attached explanatory comments for reconciliation of sales comparison approach

Indication of Value by Sales Comparison Approach

\$ 683,000

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## **ADDITIONAL COMPARABLE SALES**

Client:	John Doe	Client File #:	John Doe
Subject Property:	38 N Almaden Blvd Unit 1400, San Jose, CA 95110	Appraisal File #:	John Doe

SALES CUIVI	PARISON APP			_										
ITE	M	SUBJ	ЕСТ	co	MPARI	SON 4		CO	MPARI	SON 5	COI	<b>MPARI</b>	SON 6	
Address 3	88 N Almader	n Blvd Unit	1400	38 N Alm	aden Blv	d Unit 613								
ę	San Jose, CA	95110		San Jose	, CA 951	10								
Proximity to Su	ubject			0.02 mile	s NW									
Data Source/				ML81915	225									
Verification				Doc # 25	439414					_			_	
Original List Pr	ice	\$	NA			\$ 740,00	00			\$			\$	
Final List Price		\$	NA			\$ 740,00	00			\$			\$	
Sale Price		\$	NA			\$ 710,00	0			\$			\$	
Sale Price % o	f Original List		%			95.9	%			%				%
Sale Price % o	f Final List		%			95.9	%			%				%
Closing Date		NA		02/17/202	23									
Days On Marke	et	NA		5										
Price/Gross Liv	ving Area	\$		\$	728.21		\$				\$			
		DESCRIF	PTION	DESCR	PTION	+(-) Adjustme	nt	DESCRI	PTION	+ (-) Adjustment	DESCRIF	TION	+(-) Adjus	stmen
Financing Type	9	NA		Conventio	onal									
Concessions		NA		None Kno	own									
Contract Date		4/7/23 Eff	Date	02/17/202	23									
Location		Dwntn SJ	Central	Dwntn S.	Central									
Site Size		NA Condo	)	Condo - I	١A									
Site Views/App	oeal	City Enviro	onment	SI. Inferio	r	+30,00	0							
Design and Ap	peal	Good		Similar										
Quality of Con	struction	Good		Similar										
Age		15		15										
Condition		Adequate-	Avg+	Adeq - SI	. Inf	+15,00	0							
Above Grade B	edrooms	Bedrooms	1	Bedrooms	1		Be	drooms			Bedrooms			
Above Grade E	aths	Baths	1	Baths	1		Ba	ths			Baths			
Gross Living A	rea	790	Sq.Ft.	9.	75 Sq.Ft.	-78,62	25		Sq.Ft.			Sq.Ft.		
Below Grade A	rea	NA		NA										
Below Grade F	inish	NA		NA										
Other Living Ar	ea	NA		NA										
Functional Utili	ty	Adequate		Adequate	•									
Heating/Coolin	g	FAU / AC		FAU / AC										
Car Storage		1 Car Parl	king	1 Car Pa	rking									-
HOA Dues		568		588		+2,00	00							
Level		12th		6th		+24,00								
Net Adjustmen	t (total)			+	Χ-	\$ -7,62	25	+		\$	+		\$	
				Net Adj.	1.1%		_	t Adj.	<u> </u>	, ,	Net Adj.	%		
Adjusted Sale	Price			Gross Adj.				oss Adj.	%	\$	Gross Adj.	%	\$	
Prior Transfer	1	ast 36 mont	ths			12 months								
History	No Sales Pa				-	12 months								
Comments:					-						•			

See attached explanatory comments for reconciliation of sales comparison approach

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File No. John Doe

Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

**PURPOSE OF THIS APPRAISAL** : The purpose of this appraisal is to render an accurate, and adequately supported opinion of the "As-Is" Market Value for the subject property as of the effective date of this report (*date as indicated in report*). The definition of Market Value used is defined as the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by any undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1) buyer and seller are typically motivated;

2) both parties are well informed or well advised and acting in what they consider their own best interests;

3) a reasonable time is allowed for exposure to the open market.

4) payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and

5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

**INTENDED USER COMMENTARY :** This appraisal report is intended for the parties (users) as named in the form & headers of the body of this report. This report is not for any other use or party other than those indicated / named. This statement is not as a result of our internal office policy, but in conformance with state & federal law where the intended user of this report must be stated. Moreover, the legal language for any appraisal may have different implications with different uses or user(s). Unauthorized users of reports unknowingly may be mislead from various alternative contexts. The users of this report can only as named in the report, any other use is invalid.

I/We will not share this report with anyone other than to you the client, and or as directed by you. There are no exception(s) to the intended use/user limitations. We will not share this report to anyone but the client as stated in accordance with the Gramm-Leach-Bliley Act (GLBA). The intended user is a designation as a result of the original agreement between the appraiser & the client (*prior to completion of the report*) and or at the time of the initial engagement. The client cannot change (*or assign / sub-assign*) the intended user(s) and is not authorized to do so for any reason.

**SCOPE OF WORK COMMENTS (ASSIGNMENT DEFINITION)**: During the scope of work for this assignment I have performed a walk through 'visual viewing' the interior and exterior of the subject property improvements. This assignment is for the purposes of determining market value from an appraisal 'Market Value' view point. I am NOT a building inspector, and any such determinations are outside the appraisal process, and the scope of this and all appraisal assignments. No intended or implied / expressed warranty is given as to the condition of the subject property fixtures, appliances and amenities (*interior or exterior*). If any building condition issues exist, they often lie beneath the surface and are not recognizable to the untrained eye. If the reader desires any determinations as to the overall building condition (*foundation, roof, termite, dry rot, electrical, plumbing, etc...*) please consult a professional building inspector or estimator as required.

**EFFECTIVE DATE 06/07/2023** : This appraisal is based on the effective date as stated in the report. The value estimate is a 'value picture' as of this specific point in time. Appraisals are only 'good' for the specific effective date as stated due to the fact that values have a natural tendency to change over time.

Signature		Signature	
Name Stephen L. Varga, SRA		Name	
Date Signed 11/10/2023		Date Signed	
State Certification # AR016338	State CA	State Certification #	State
Or State License #	State	Or State License #	State

Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County	Santa Clara	Stat	e CA	Zip Code	95110	
Owner	John Doe							

DEFINITION OF	VISUAL VIEWING
INCLUDES	DOES NOT INCLUDE
Viewing readily observable areas	Inspecting / observing the attic space
Walk through of the interior of the home	Inspecting / observing the crawlspace
Observing the floorplan and layout	Verification of permits with City
Notation of external positive and negative locational	Investigation of adverse environmental influences
influences such as traffic, train noise, views,	including but not limited to; sex offenders, or criminal
topography, proximity to park, lakes, rivers streams,	activity in the area, barking dogs, nearby properties
earth quake, and flood zones.	with alternative uses such as half way house.
Notation of features and amenities that are relevant in	Appraiser does not test or operate features and fixtures
determining current market value	to determine if they are or are not currently operational.
Notation of updates / remodeling relevant in determining market value	Verification of permits for updates / remodeling
Valuation services only as of the specific effective date	Including but not limited to ; Inspector analysis services
as stated in this report	such as foundation, termite, dry rot, plumbing, electrical
	or roof condition reporting etc Contact a professional
	building inspector for all these services.

In this appraisal the applicability of the cost, income, and comparable market sales approach have been complete. The cost approach, and income approach were deselected for this assignment as follows:

**INCOME APPROACH :** This approach considers a property's ability to generate income, and its relation to value. In some real estate investments, the income approach is considered a reliable indicator of value, most often commercial investments. Income potential for residential properties, may in some cases assist a buyer/homeowner qualify for a loan, and consequently has is useful for banking purposes while not actually offering a credible method of estimating 'market value'.

In the subjects market area, even with substantial down payments of 20 to 30 % loan payments on a property far exceed the income derived as a rental property. As a result residential property's in this area do not produce 'positive income', or appropriate capitalization rates. As a cash investment, incomes in this area generally fail to exceed those that can be obtained on a standard bank account. This low 'return on investment' indicates that in this area, income is not a primary component of buyer motivation, nor does it produce a credible method of measuring value.

**COST APPROACH :** The cost approach consists of three elements; known land value, estimated construction costs, along with estimated accrued depreciation in its method of estimating value. Consequently, the cost approach is most reliable when estimating value for brand new properties where little, or no depreciation exists. Typically, *for new properties* it is easy to determine raw land value, and cost of new improvements. For homes in older existing older neighborhoods, it is difficult to obtain all three of these elements resulting in a less than ideal result. While it is known that this approach is not ideal for older homes, it is often desired by banks to determine potential cost of replacement for insurance purposes.

The subject is located in a mostly built out area where raw land sales are not plentiful. In addition, most of the homes in the area are older making it difficult to determine replacement costs, and depreciation. A cost analysis on the subject is not completed in this report due to this lower credibility / reliability score for this type of analysis.

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Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

**HIGHEST AND BEST USE AS VACANT:** After weighing all potential alternative uses for the subject's site when tested for legality, what is physically possible, or financially feasible when seeking the highest potential value or return on investment both as a vacant site, or as having the current improvements demolished; the subject's site is considered to currently at it's highest and best use largely due to the constraints of legality of use.

**HIGHEST AND BEST USE AS IMPROVED:** Further analysis for the property with alternative uses are also limited by legal use as per zoning requirements, or what is physically possible, or what is financially feasible to produce the highest return on investment and / or value, limits the subject to it's current residential use. Again the legality of use was the defining arbiter for highest and best use. As such, the subject property is considered to be at it's highest and best use in it's current configuration.

**JUNE 2023 (STABLE TRENDING):** Annually in May-June is the peak of the summer selling season. In 2023, the market has been stable or stable to upward trending in the Silicon Valley & San Francisco Bay area. For the purposes of this report, the current market is stable, and or stable to upward trending. Naturally, the primary focus is on what is happening 'today', and the following is an attempt to adequately describe the dynamics evolving in the prevailing market at this time. The constant factor is that the market is always changing.

Our current economic climate certainly is challenging, but it is not without precedent. On the requested form there are three checkboxes; stable, downward, and upward. Interestingly in our guiding documents the Fannie Mae Selling Guide & USPAP there is no definition of market value to reference; this ambiguity is intentional. The market area of the subject property is best described as stable-to-upward trending (which is typical for the summer selling season), however when appropriate adjustments are applied when values are deemed lower or higher in certain portions of 2022.

The Federal Reserve has been raising interest rates throughout 2022-2023, and most recently again in May. Defining the prevailing market in 2023 can best be demonstrated by outlining the following benchmarks (*the following benchmarks are shown on SFRs which is the largest and most reliable sample (over 7,600 transactions in past 12 months), condo, townhome, and small income are behaving in a similar fashion*).

- Days on market (DOM) In April-May 2023 marketing days for SFRs in the county has average 18-29 days. This is somewhat typical in recent years for this time of year where a large portion of annual sales occur. Overall, the market is best described as stable but current days on market indicate that the trend is leaning towards the stable to upward trending, and in some micro-climates could be described as such.
- Estimated Market Exposure Time (EMT) Properly priced homes are selling in the 0-90-day category, most less than 30 days. (on average; March 24, April 19, May 18), as of yet similar marketing times are occurring in June.

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- Sales price to list price ratios (SP/LP) At this time often homes are priced slightly below market value, and the difference between SP & LP was on average (April 104.7, May 105.2% on average), June so far is similar.
- Supply & Demand Inventory levels and demand are currently balanced based on the historical inventory trends over the past years (*see exhibits*). As outlined above demand has maintained SP/LP ratios are over 100%, and days on the market are less than 30 days both of which point towards healthy & active market conditions. At this time there is one month or 30 days of inventory. Inventory levels in recent past (Feb 1.9, Mar 1.1, April 1.3, May 1.0)
- Absorption or Months of Inventory As you can surmise from above there is a balance of supply and demand at this time, approximately 30 days of inventory. After June has concluded on an annual basis the summer selling season begins to wane to lower levels, and the market consolidates to lower volume. The entire market tends to be more active in the summer selling season (even those without children), but activity lessens as school starts begin in August.

The factors outlined above are functioning within an established annual trend seen most years between the larger volume Q1-Q2 summer selling season, and later Q3-Q4 holiday season where both volume & values tend to back off from higher levels to lower levels. After the summer selling season concludes inventory consolidates as schools have started for buyers with children (*activity of buyers without children also dissipates as well*), as the market consolidates as it moves toward the holiday season. This is not so much a change in the market but the absence of overbidding / multiple offers which are seen during early Q1 & Q2, and in the summer selling season. Almost without exception in Q4, each year consolidation continues with lower volume & values where both buyers & sellers are less inclined to engage in real estate during the holidays & surrounding time period. Most years in the same fashion, in Q1 & Q2 the cycle resumes, and interest & volume again ascends towards higher levels as the summer season & surrounding time period nears.

Santa Clara County unemployment as of Mar 2023 is 3.2%, with California at 4.8%. (*As reported 05/11/2023, US Bureau of Labor & Statistics*). As previously mentioned, some price points & locations have different value trends. For this specific assignment (*salient feature range & price point*), as evidenced by the real-world buyer & seller activity the market is deemed stable (checkbox in the forms) but still leaning towards upward trending characteristics at this time (see value trend chart, inventory level chart, & employment exhibits).

**MARKET TIME EXPOSURE** : (USPAP defines Exposure Time as the estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal). If property priced the subjects estimated market exposure time falls in the 0 - 90 day category.

**MARKET COMPARISON GRID**: The adjustments are intended to represent the market's reaction to the feature, not the cost. No "age" adjustments are applied in this appraisal, but instead adjustments are based on effective age or condition and consolidated as such relative to remodeling / updates and appointments in the condition section of the comparison grid.

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File No. John Doe

Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

**IDEAL NET / GROSS ADJUSTMENTS** : Ideal net / gross adjustment percentage guidelines were exceeded (15% net, 25% gross) in certain cited comparables where required for various features / location or quality, however this factor was inherent with the assignment at this particular time and could not be avoided. Exceeding ideal net & gross adjustments is typical when addressing value in this salient feature & price point range.

**SINGLE LINE ADJUSTMENTS** : In order to address living area size differential the ideal single line adjustments exceed 10% to account for the differential. This factor is not atypical when addressing homes in the subjects market area & price point.

LIVING AREA COMMENTARY : Public records or builder will report for the subject property state 790 SF as the living area size. In reality, hands on measurements indicate the finite object (*the living area*) is precisely 735 SF (*based on the ANSI standard*). The actual measurements of the finite object (the improvements) are more precise than that of the public records (*public records are misstated 25+-% of the time*). The idea is to not 'mirror' public records but instead the valuation process is designed to best reflect the actions of the participants (the typical buyer) in the market. Since the majority of the participants (*buyers, sellers, realtors, banks, insurance companies*) rely on the public records; they will be utilized as the source (*which is very similar & supported by the hands on measurement*). The appraisal states & adjusts the subject property based on public records for the purposes of this report including the comparison grid & associated adjustments. While no method is perfect this best represents the participants behavior in the microclimate & Axis building. On this same topic the same factors apply to the comparables as well.

**COMPARABLE COMMENTS** / LIVING AREA ADJUSTMENTS : Cited comparables sold in a range of \$728 to \$832 price per square foot (PPSF) of living area. However generally speaking adjustments for living area as a result of the active participants do not directly track the PPSF but tend to range approximately 55% of the differential rounded. Obviously other factors like floor level, views, traffic noise, and quality and condition apply as well. LEVEL ADJUSTMENTS : Based on realtor input, and statistical data adjustments are applied @ \$6,000 per level.

**Comp 1** - Located on 13th level but on the apposing side of the hallway where views are similar but slightly inferior (future construction will obscure, and hwy 87 activity factor) https://search.mlslistings.com/Matrix/Public/PhotoPopup.aspx?n=29&i=0&L=1&tid=9&key=2558145219&mtid=1&View=G

**Comp 2** - Lower level location, this property has reasonably similar views but lower in the building, and therefore are adjusted upward \$15K per data. This unit like the subject overlooks the pool w/same orientation. https://search.mlslistings.com/Matrix/Public/PhotoPopup.aspx?n=25&i=0&L=1&tid=9&key=2560040549&mtid=1&View=G

**Comp 3** - Located on level 12, but on the apposing side of the hallway where views are similar but slightly inferior (future construction will obscure, and hwy 87 activity factor)

https://search.mlslistings.com/Matrix/Public/PhotoPopup.aspx?n=22&i=0&L=1&tid=9&key=2553401727&mtid=1&View=G

**Comp 4** - Located on 13th level but on the apposing side of the hallway where views are similar but slightly inferior (future construction will obscure, and hwy 87 activity factor). Lower level units on the 6th level have inferior views / closer to street level.

https://search.mlslistings.com/Matrix/Public/PhotoPopup.aspx?n=18&i=0&L=1&tid=9&key=2548183772&mtid=1&View=G

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A couple of realtor conversations were employed for context & perspective, in this way feedback is gathered by active agents in the building. If you by some chance consider selling your unit, please contact these individuals who without me disclosing the 'address of your unit' were very professional & kind enough to provide feedback which is quite helpful in the valuation process (not all realtors are kind & helpful).

- **Michael Bui (408) 807 0792** - he has had recent transactions in the building some of which were recent, and as a result he has some connections with potential buyers. Without any input from 'me' this individual indicated for our unit (1206) somewhere around \$680,0000 to \$710,000. Michael specializes in the Axis building.

- Sevgi Tounoglu (408) 206 1001 - she has had recent transactions in the building some of which were recent, and as a result she has some connections with potential buyers. Without any input from 'me' this individual indicated somewhere around \$700,000 for our unit. Sevgi doesn't specialize in the building but does happen to have several transactions in Axis.

**COMPUTERIZED WEIGHTED VALUE :** Computerized suggested value is determined by using the Gross Adjustment of sale price for each comparable as a measure of the relative quality of the comp. Computerized suggested value (*for reference only*) is derived by multiplying the weight of each comp by the Adjusted Sale Price of that comp, repeating for each property, then adding them all together. This weighted average is provided for context & perspective but is not utilized as the indicated value of the subject. As with any method, this technique is not perfect. However, it does provide some perspective giving more weight to the most similar comps while at the same time minimizing values near the extremes of the indicated value range.

<u>Comps</u>	Sale Price	<u>Net Adj %</u>	<u>Grs Adj %</u>	Ind Value	<u>Weight</u>
Comp #1:	750,000	8.2	12.8	688,375	27.17
Comp #2:	545,000	21.8	22.4	663,575	22.54
Comp #3:	740,000	8.3	12.9	678,375	27.12
Comp #4:	710,000	1.1	21.1	702,375	23.17

#### SUGGESTED VALUE BASED ON CITED COMPARABLES & COMPUTERIZED WEIGHTING : \$683,000

**SALES COMPARISON RECONCILIATION :** In the process of developing an 'opinion of market value', both the cost & income approach were deselected in this assignment. All emphasis was given to the sales comparison approach, as it is considered to be the most reliable method of utilizing available data for this assignment. Emphasis in data collection, and analysis was given towards the most recent & relevant sales with attention towards salient features, design / appeal, and location. Appropriate dollar adjustments were applied in the grid for various characteristics as appropriate.

Data analysed during this report indicates a market value as of 06/07/2023 in the amount of ;

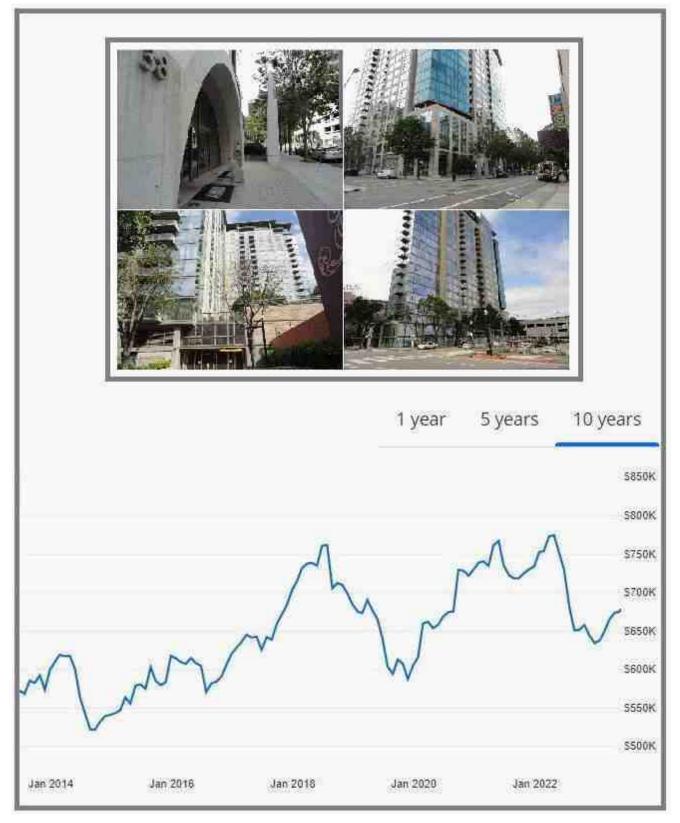
### \$683,000

Signature		Signature	
Name Stephen L. Varga, SRA		Name	
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State Certification # AR016338	State CA	State Certification #	State
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# 1 of 2 Computerized Value Profile Over Time ( 6/7/23 - \$677,999

Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

#### NOT INTENDED TO BE TAKEN AT FACE VALUE COMPUTERIZED ARE BASED ON UNDISCLOSED ALGORITHMS AND CANNOT FACTOR FOR BOOTS ON THE GROUND FACTORS (condition, quality, views, traffic and other factors)

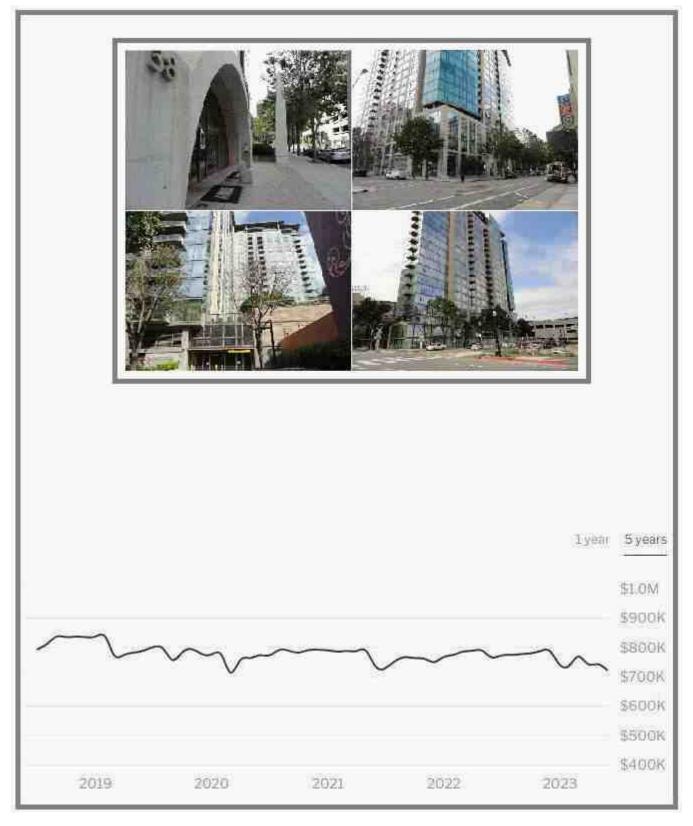


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# 2nd of 2 Computerized Value Profile Over Time ( 6/7/23 - \$710,500)

Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

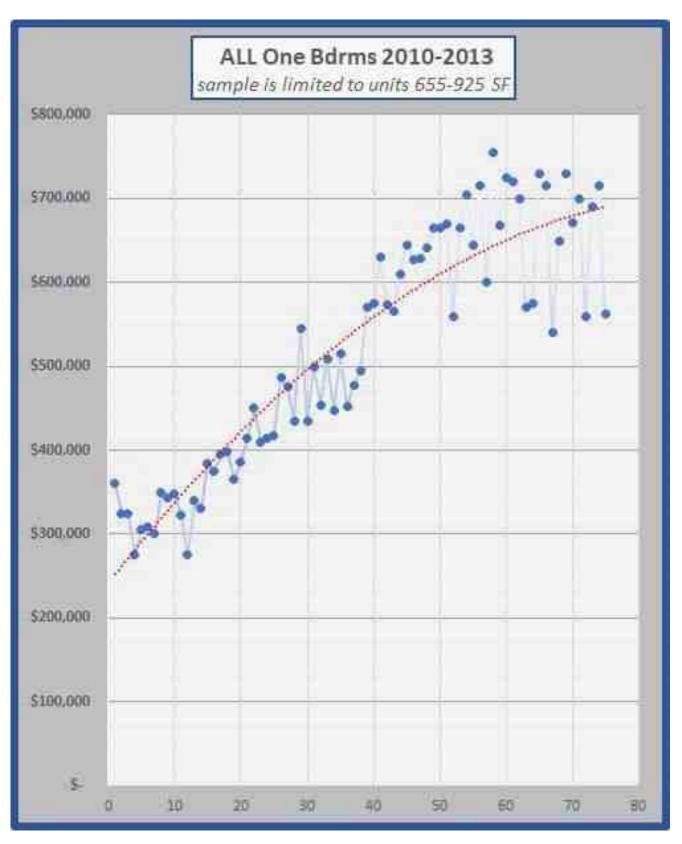
#### NOT INTENDED TO BE TAKEN AT FACE VALUE COMPUTERIZED ARE BASED ON UNDISCLOSED ALGORITHMS AND CANNOT FACTOR FOR BOOTS ON THE GROUND FACTORS (condition, quality, views, traffic and other factors)



Form MAP\_LT.PLAT - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

# Axis Building Sales - One Bedroom 2010-2023 ( +- 17% of 790 SF )

Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			



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Borrower	John Doe					
Property Address	38 N Almaden Blvd Unit 1400					
City	San Jose	County Santa Clara	a State	CA	Zip Code	95110
Owner	John Doe					

Project Axis is a real estate development located at 38 N Almaden Blvd in San Jose, California. It is situated in the downtown area of San Jose, which is the largest city in Silicon Valley and the third-largest city in California.

Axis is a mixed-use project that combines residential and commercial spaces. The development features a high-rise tower with luxury condominiums and apartments, along with retail and office spaces on the lower levels. The project aims to provide residents and businesses with a modern and vibrant urban environment.

San Jose's downtown area has experienced significant growth and revitalization in recent years. It serves as the central business district of the city and is home to a thriving tech industry, including major companies like Adobe Systems, Cisco Systems, and PayPal. The downtown area offers a diverse range of amenities, including restaurants, shops, cultural institutions, and entertainment venues.

Demographically, downtown San Jose attracts a diverse population. The city as a whole has a population of over one million people, with a mix of different ethnicities and cultures. San Jose is known for its high-tech industry, attracting professionals and entrepreneurs from around the world. The downtown area reflects this diversity, with a vibrant and multicultural atmosphere.

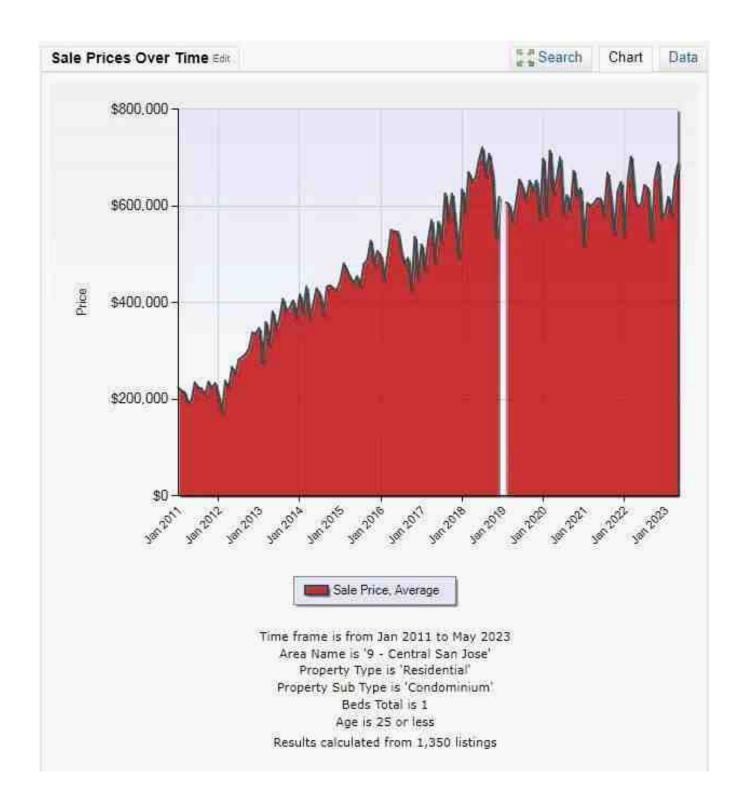
In addition to its economic significance, downtown San Jose is also a cultural hub. It features numerous attractions, including the Tech Museum of Innovation, the San Jose Museum of Art, and the California Theatre. The area also hosts various festivals and events throughout the year, attracting locals and visitors alike.

Overall, Project Axis at 38 N Almaden Blvd contributes to the ongoing development and growth of downtown San Jose, providing a modern living and working environment in a dynamic urban setting.

# VALUE TREND, 2011 - 2023 : Just 1 bdrm condos downtown SJ (MLS area 9)

Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

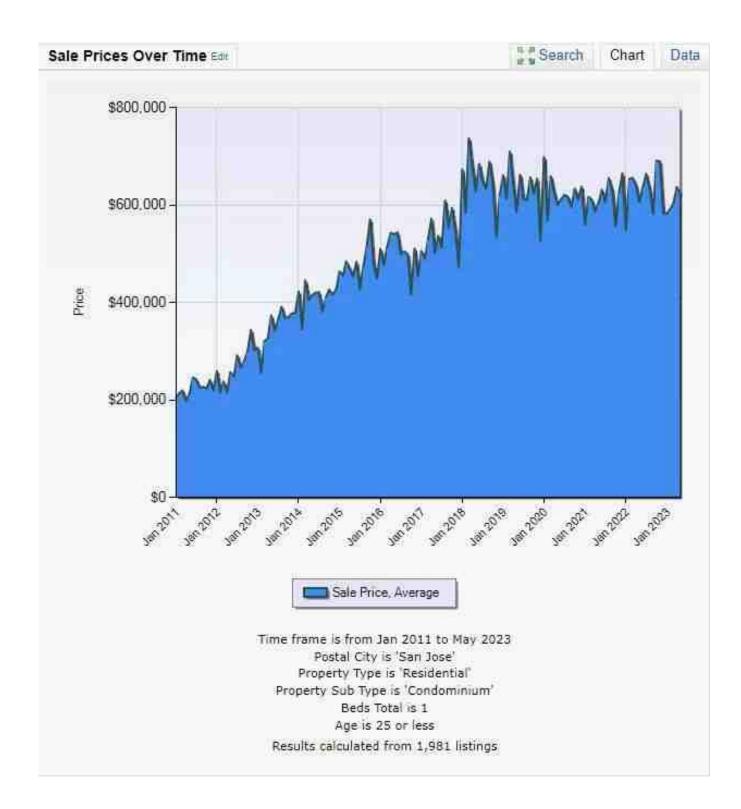
#### AGAIN NOT INTENDED TO BE TAKEN AT FACE VALUE



## VALUE TREND, 2011 - 2023 : Just 1 bdrm condos ALL OF SAN JOSE (MLS area 9)

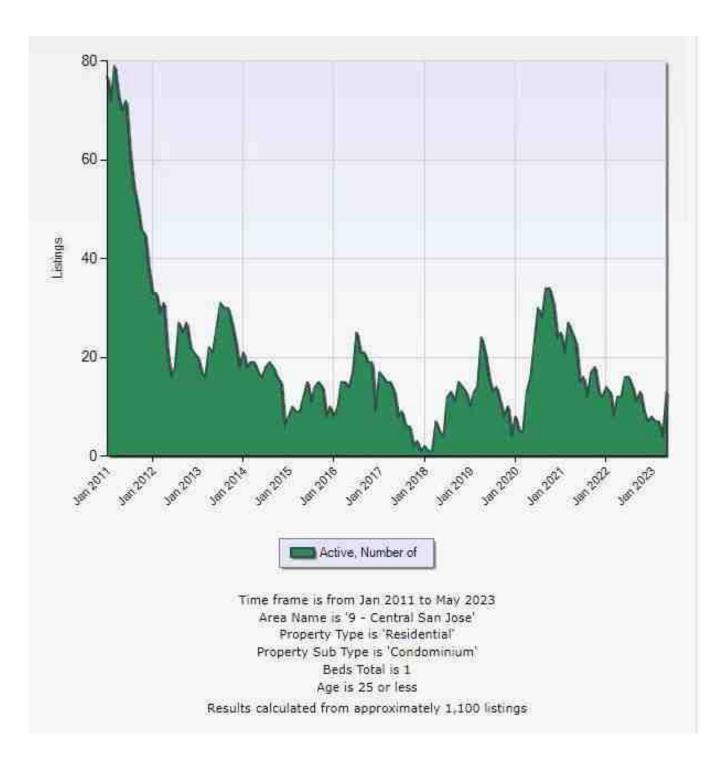
Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

#### AGAIN NOT INTENDED TO BE TAKEN AT FACE VALUE



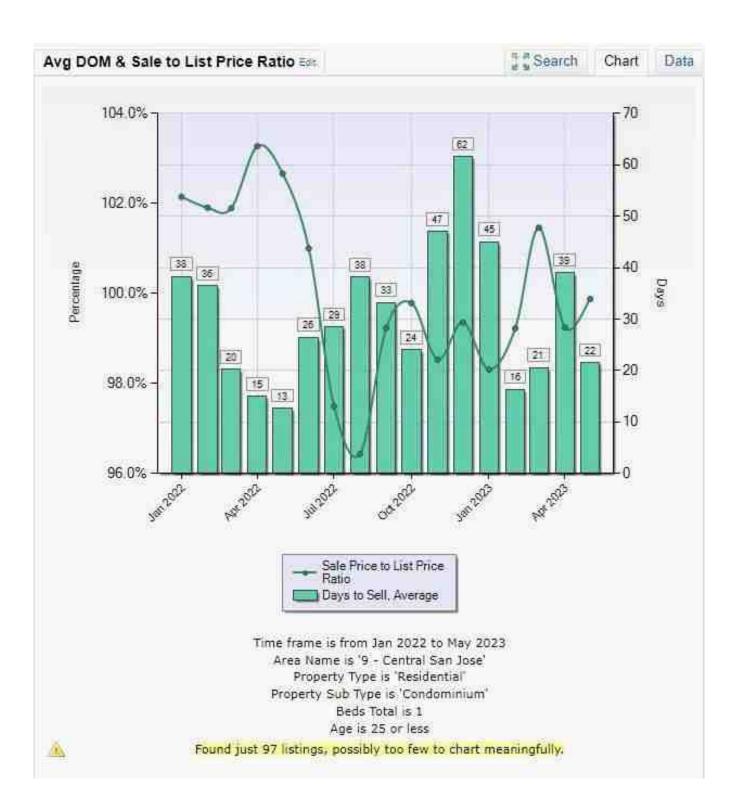
# INVENTORY TREND, 2011 - 2023 : Just 1 bdrm condos downtown SJ (MLS area 9)

Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			



sales price to list price ratio & days on mar	Ket
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Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			

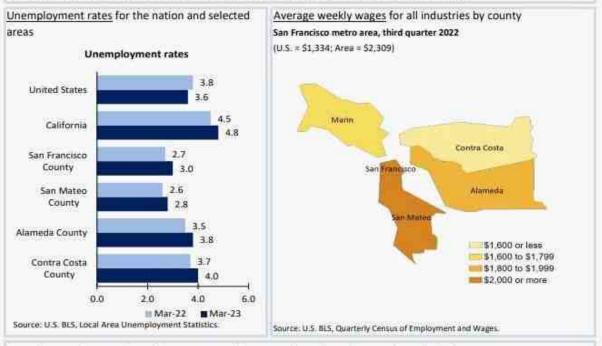


## **Regional Employment Detail**

Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			

#### Updated May 11, 2023

This summary presents a sampling of economic information for the area; supplemental data are provided for regions and the nation. Subjects include **unemployment**, **employment**, **wages**, **prices**, **spending**, and **benefits**. All data are not seasonally adjusted and some may be subject to revision. Area definitions may differ by subject. For more area summaries and geographic definitions, see <u>www.bls.gov/regions/economic-summaries.htm</u>.



Over-the-year changes in employment on nonfarm payrolls and employment by major industry sector

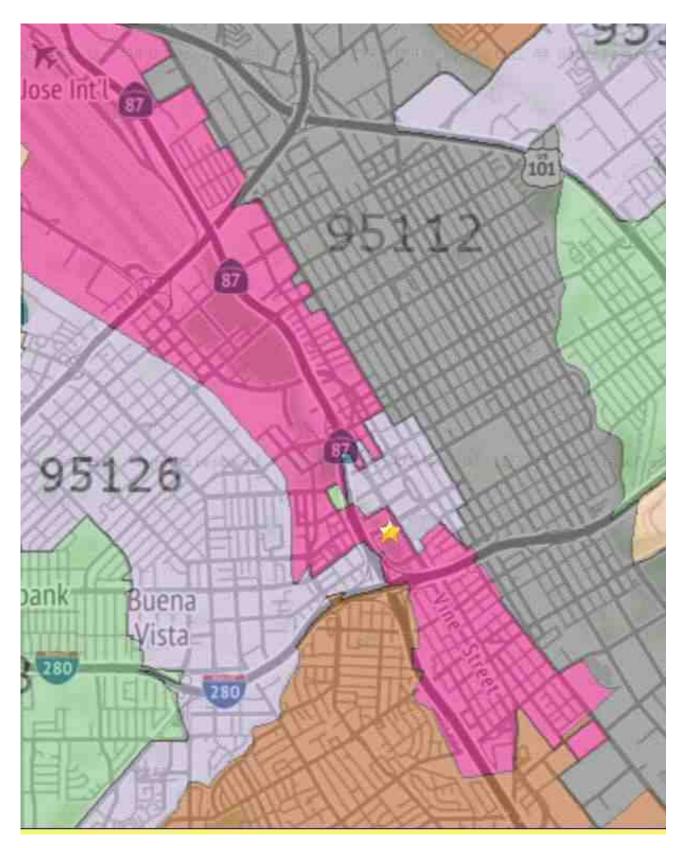


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# Zip code boundary map

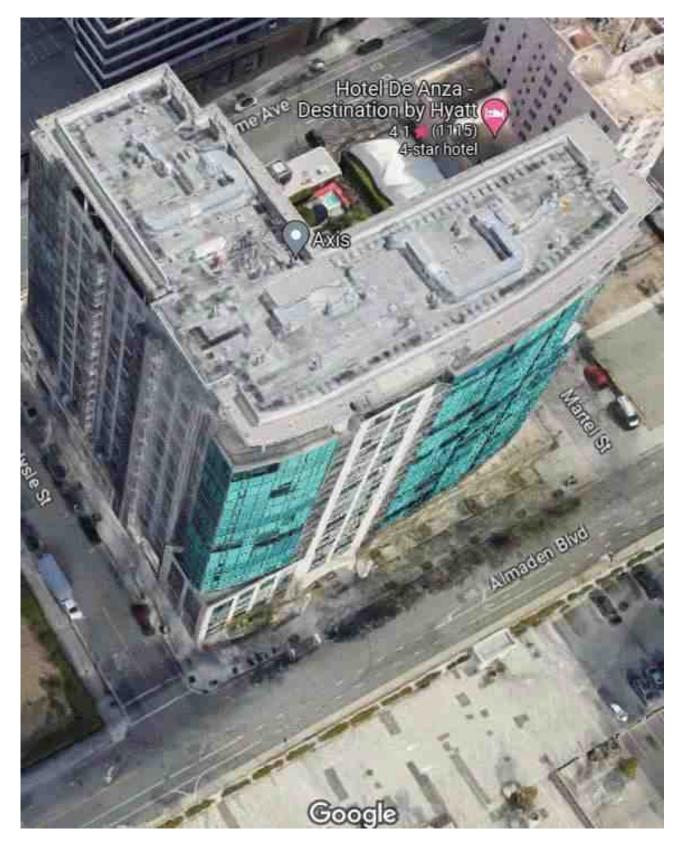
Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			



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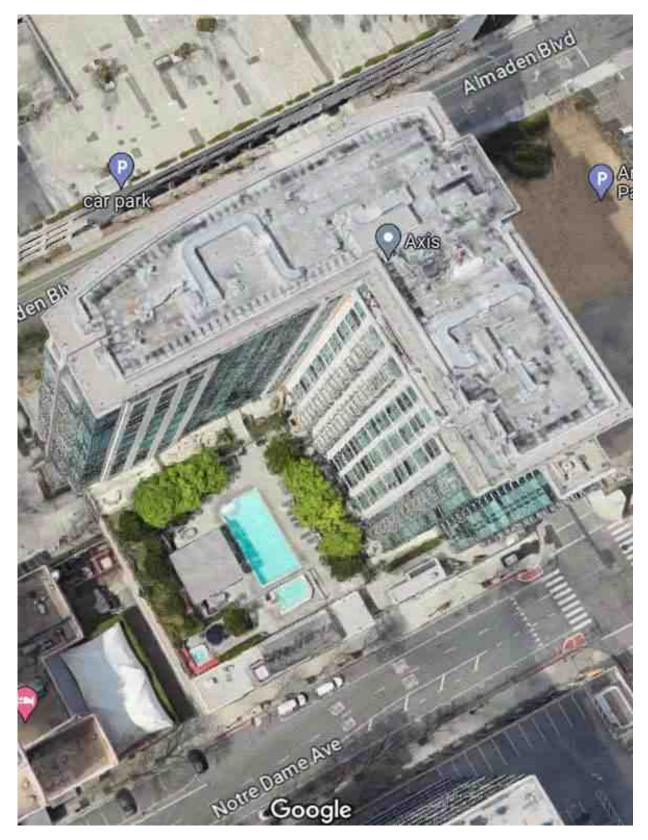
			nona					
Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County	Santa Clara	State	CA	Zip Code	95110	
Owner	John Doe							

Aerial



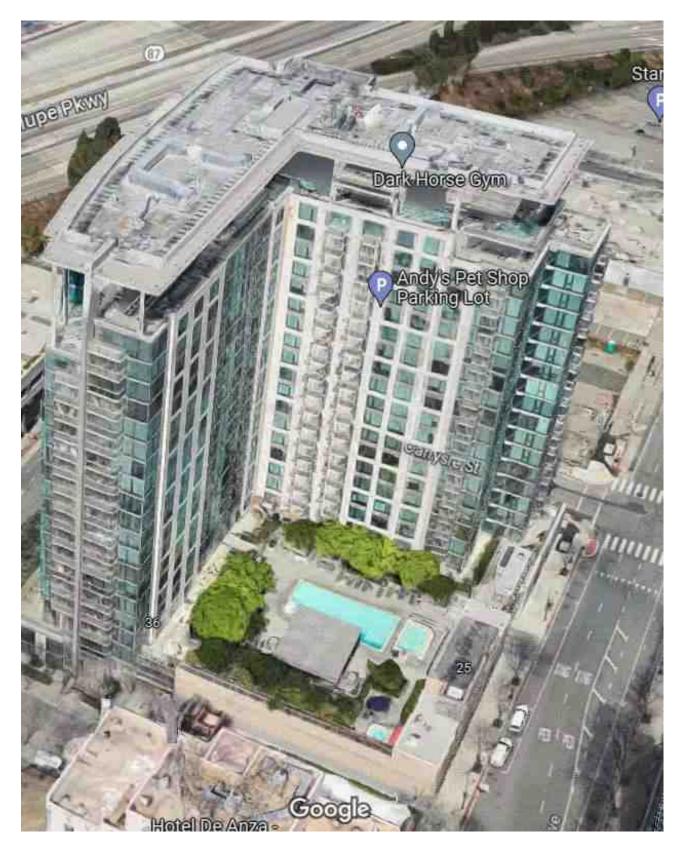
Form MAP\_LT.PLAT - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

			Aerial					
Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County	Santa Clara	 State C	A	Zip Code	95110	
Owner	John Doe							



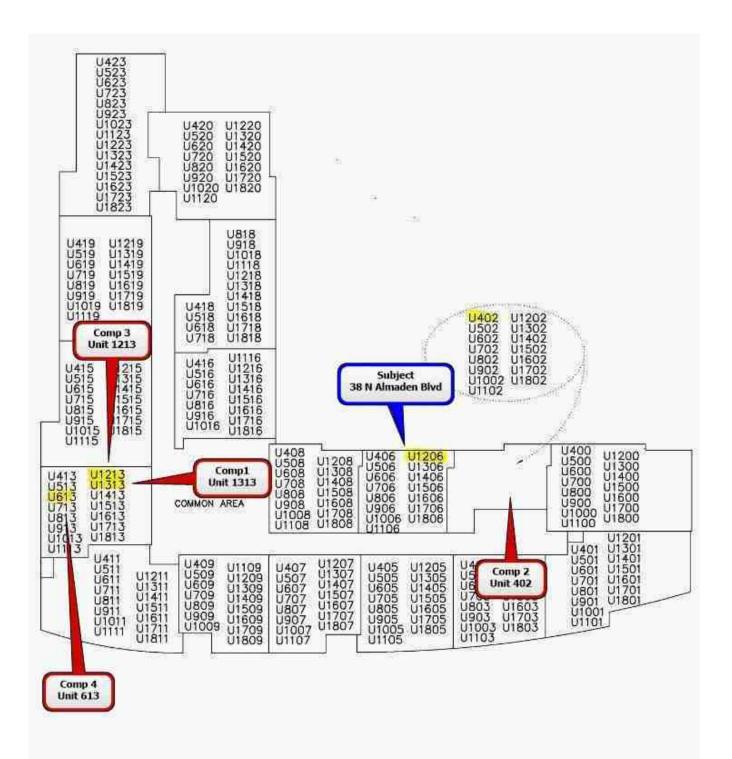
Form MAP\_LT.PLAT - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

			Aerial					
Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County	Santa Clara	State	CA	Zip Code	95110	
Owner	John Doe							



Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County	Santa Clara	State	CA	Zip Code	95110	
Owner	John Doe							

Plat Map & cited comparable sales



## Form MAP\_LT.PLAT - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

# **Building Sketch**

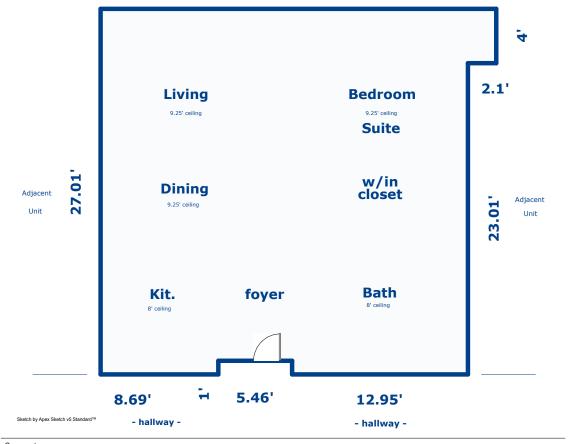
Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				

### SEE ATTACHED ADDENDA COMMENTARY REGARDING LIVING AREA

PUBLIC RECORDS IS BASED ON THE DIMENSION TO THE CENTER OF THE WALLS

TECHNICALLY OWNERSHIP OF A CONDO IS PAINT-TO-PAINT, AND IF MEASURED CORRECTLY IS SMALLER THAN PR





Comments:

Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			
			P 38 N Almaden B Sales Price Gross Living Area Total Rooms Total Bedrooms Location View Site Quality Age	Project Front Ivd Unit 1400 NA 790 1 1 Dwntn SJ Central City Environment NA Condo Good 15
			F	Project Rear





Subject Street

Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			













Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			













Borrower	John Doe				
Property Address	38 N Almaden Blvd Unit 1400				
City	San Jose	County Santa Clara	State CA	Zip Code 95110	
Owner	John Doe				













Borrower	John Doe			
Property Address	38 N Almaden Blvd Unit 1400			
City	San Jose	County Santa Clara	State CA	Zip Code 95110
Owner	John Doe			







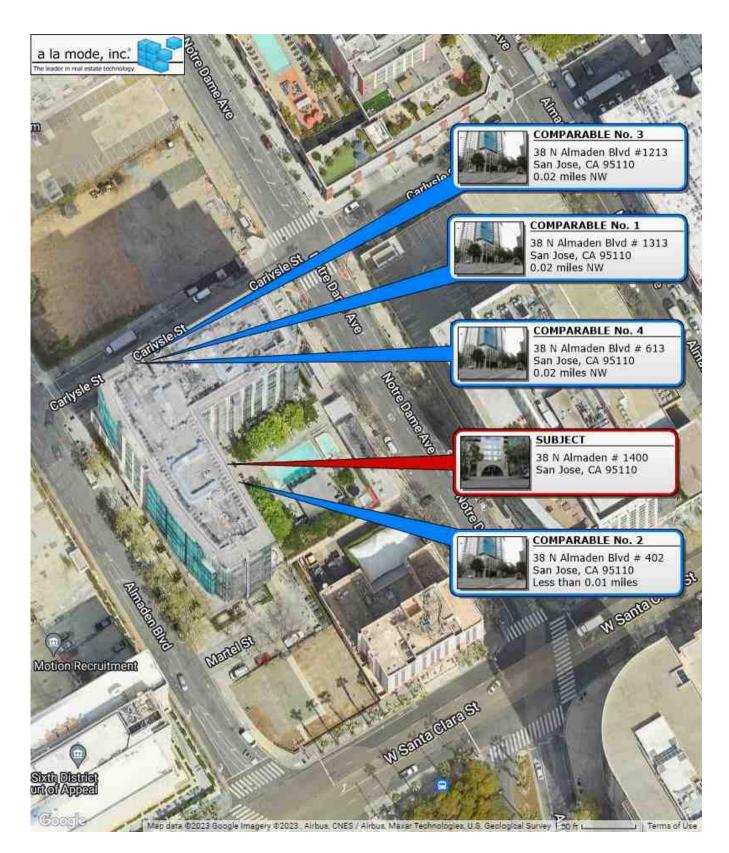






## **Location Map**

Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County S	Santa Clara	State	CA	Zip Code	95110	
Owner	John Doe							



Form MAP\_LT.LOC - "TOTAL" appraisal software by a la mode, inc. - 1-800-ALAMODE

## **Comparable Photo Page**

Borrower	John Doe
Property Address	38 N Almaden Blvd Unit 1400
City	San Jose
Owner	John Doe

County Santa Clara

State CA Zip Code 95110

### **Comparable 1**

38 N Almaden Blvd Unit 1313 Prox. to Subject Sales Price 750,000 Gross Living Area 975 Total Rooms Total Bedrooms 1 Total Bathrooms 1 Location View SI. Inferior Site Similar Quality Age 15

0.02 miles NW Dwntn SJ Central Condo - NA

## **Comparable 2**

38 N Almaden Blvd Unit 402 Prox. to Subject Less than 0.01 miles Sales Price 545,000 Gross Living Area 655 Total Rooms Total Bedrooms 1 Total Bathrooms 1 Dwntn SJ Central Location View SI. Inferior Site Condo - NA Similar Quality Age 15

### **Comparable 3**

38 N Almaden Blvd Unit 1213 0.02 miles NW Prox. to Subject Sales Price 740,000 Gross Living Area 975 Total Rooms Total Bedrooms 1 Total Bathrooms 1 Dwntn SJ Central Location View SI. Inferior Site Condo - NA Similar Quality Age 15

<image/>	- 12



## **Comparable Photo Page**

Borrower	John Doe							
Property Address	38 N Almaden Blvd Unit 1400							
City	San Jose	County	Santa Clara	State	CA	Zip Code	95110	
Owner	John Doe							
10 10 10								



#### **Comparable 4**

38 N Almaden Blvd Unit 613 Prox. to Subject 0.02 miles NW Sale Price 710,000 Gross Living Area 975 Total Rooms Total Bedrooms 1 Total Bathrooms 1 Dwntn SJ Central Location View SI. Inferior Site Condo - NA Similar Quality Age 15

## **Comparable 5**

Prox. to Subject Sale Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

### **Comparable 6**

Prox. to Subject Sale Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

Client:	John Doe	Client File #:	John Doe
Subject Property:	38 N Almaden Blvd Unit 1400, San Jose, CA 95110	Appraisal File #:	John Doe

#### STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS

This appraisal is subject to the following assumptions and limiting conditions:

- This report is prepared using forms developed and copyrighted by the Appraisal Institute. However, the content, analyses, and opinions set forth in this report are the sole product of the appraiser. The Appraisal Institute is not liable for any of the content, analyses, or opinions set forth herein.
- No responsibility is assumed for matters legal in character or nature. No opinion is rendered as to title, which is assumed to be good and marketable. All existing liens, encumbrances, and assessments have been disregarded, unless otherwise noted, and the property is appraised as though free and clear, having responsible ownership and competent management.
- I have examined the property described herein exclusively for the purposes of identification and description of the real property. The objective of our data collection is to develop an opinion of the highest and best use of the subject property and make meaningful comparisons in the valuation of the property. The appraiser's observations and reporting of the subject improvements are for the appraisal process and valuation purposes only and should not be considered as a warranty of any component of the property. This appraisal assumes (unless otherwise specifically stated) that the subject is structurally sound and all components are in working condition.
- I will not be required to give testimony or appear in court because of having made an appraisal of the property in question, unless specific arrangements to do so have been made in advance, or as otherwise required by law.
- I have noted in this appraisal report any significant adverse conditions (such as needed repairs, depreciation, the presence of hazardous wastes, toxic substances, etc.) discovered during the data collection process in performing the appraisal. Unless otherwise stated in this appraisal report, we have no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and have assumed that there are no such conditions and make no guarantees or warranties, express or implied. We will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because I am not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable public and/or private sources that I believe to be true and correct.
- I will not disclose the contents of this appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice, and/or applicable federal, state or local laws.
- The Client is the party or parties who engage an appraiser (by employment or contract) in a specific assignment. A party receiving a copy of this report from the client does not, as a consequence, become a party to the appraiser-client relationship. Any person who receives a copy of this appraisal report as a consequence of disclosure requirements that apply to an appraiser's client, does not become an intended user of this report unless the client specifically identified them at the time of the assignment. The appraisers written consent and approval must be obtained before this appraisal report can be conveyed by anyone to the public through advertising, public relations, news, sales, or other media.
- A true and complete copy of this report contains <u>39</u> pages including exhibits which are considered an integral part of the report. The appraisal report may not be properly understood without access to the entire report.
- If this valuation conclusion is subject to satisfactory completion, repairs, or alterations, it is assumed that the improvements will be completed competently and without significant deviation.

#### VALUE DEFINITION

Market Value Definition (below)

Alternate Value Definition (attached)

MARKET VALUE is defined as the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1. buyer and seller are typically motivated;

2. both parties are well informed or well advised and acting in what they consider their own best interests;

3. a reasonable time is allowed for exposure in the open market;

- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Source: Appraisal Institute Dictionary of Real Estate Appraisal

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Client:John DoeSubject Property:38 N Almaden Blvd Unit 1400, San Jose, CA 95			Client File #:	John Doe			
Subject Property:	38 N Almade	en Blvd Unit 140	iu, San Jose, CA 95	110	Appraisal File #:	John Doe	
APPRAISER CERTIFIC	ATION						
I certify that, to the best of my knowledge and belief:							
The statements of f	The statements of fact contained in this report are true and correct.						
			ns are limited only by pinions, and conclus		ptions and limiting cond	itions, and are	
<ul> <li>I have no present (unless specified below) or prospective interest in the property that is the subject of this report, and I have no (unless specified below) personal interest with respect to the parties involved.</li> </ul>							
• I have no bias with							
• My engagement in	this assignme	ent was not con	tingent upon the dev	veloping or reporting p	predetermined results.		
or direction in value	e that favors th	he cause of the		f the value opinion, th	t or reporting of a prede e attainment of a stipula		
<ul> <li>My analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.</li> </ul>							
<ul> <li>Individuals who have provided significant real property appraisal assistance are named below. The specific tasks performed by those named are outlined in the Scope of Work section of this report.</li> </ul>							
🗙 None 🗌 I	Name(s)			_			
As previously identified in the scope of work section of this report, the signer(s) of this report certify to the inspection of the property that is the subject of this report as:							
Appraiser	None	Interior	Exterior				
Co-Appraiser	🗙 None	Interior	Exterior				
perspective. As state	d in the repo al inspector t	rt, appraisers a	are not a building ir	spectors, and have	overall condition from not accounted for suc ow the surface of the	ch items. Please	
APPRAISER STATEN property within the th					ther services), with re ment.	gard to the subject	
ADDITIONAL CERTIFIC	CATION FOR	APPRAISAL IN	STITUTE MEMBER	S			
Appraisal Institute Me							
	e Code of Prof	fessional Ethics	& Standards of Pro		een prepared, in conforr ractice of the Appraisal		
The use of this report representatives.	ort is subject t	to the requireme	ents of the Appraisa	Institute relating to re	eview by its duly authori	zed	
Designated Appraisal Institute Member Certify:       Designated Appraisal Institute         • As of the date of this report, I ⊠ have / □ have not completed the continuing education program of the Appraisal Institute.       • As of the date of this report the continuing education program of the Appraisal Institute.				f this report, I 🗌 have	/ 🗌 have not completed		
APPRAISER: Signature				CO-APPRAISER: Signature			
Name <u>Stephen L. Varc</u>	ja, SRA	Report Da	te <u>11/10/2023</u>	Name		Report Date	
	16338		ST <u>CA</u>				
or License #			ST	or License #		ST	

 Expiration Date
 O3/23/2025

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